

FIVE YEAR PROJECTION

This section is provided for a high level look at the projection of revenues and expenditures for long range planning purposes. The City of Memphis' budget is approved annually therefore financial data in this section *does not* represent an approved long –range financial funding plan, and it *does not* represent the final form of a financial plan that will be presented to the City Council for future consideration.

The administration develops this Five-Year Financial Compilation as an indication of division management's best assessment of future revenues, expenditures and operating results over the five-year forecast period. The review and assessment of this compilation provides an opportunity to put current funding decisions in context with their longer-term impacts and affords the administration a realistic projection of the ongoing financial impact of policy decisions. The compilation also provides an opportunity to demonstrate to policy makers the likely impact of financing decisions on the City's longer-term financial capacity.

Major goals of the Five-Year Financial Compilation include the following:

- 1) To put the City's annual budget making process into a five-year planning horizon to facilitate prudent financial management.
- 2) To provide an environment for setting revenue and expenditure targets and for evaluating budget priorities in light of projected fiscal conditions.
- 3) To present a picture of the longer-term strategic financial issues facing the City, while highlighting funding priorities for budget planning.
- 4) To identify potential structural budget imbalances, surpluses or shortfalls.
- 5) To provide a useful framework for reviewing and refining the City's financial forecasts, as well as its financial management goals and priorities.

In preparing the compilation, consideration is given to historical experience, as well as the economic uncertainties underlying the revenue outlook and growth in expenditures during the five-year period. The City's key assumptions for revenues and expenditures are provided in the following paragraphs.

The revenue projections include only the main revenue sources. Revenues assume that property tax and local business taxes will increase 1% each year, state sales tax will increase 1% each year, state income tax will increase ½ % each year and payment –in lieu of taxes (PILOTS will increase \$1.0M each year. Given the economic dependency of these revenue categories, especially for housing and employment, revenue projections presented are very conservative.

Most expenditures are planned at baseline amounts of the FY 2016 budget unless there are known changes on the horizon. Personnel Expenditures will increase as a result of increases given to all employees in the FY 2016 budget. Also the City will be increasing its funding of the pension annual required contribution (ARC) each year for the next five years until it achieves 100% pension ARC funding.

The above assumptions are only a few of the many variables that can be modestly anticipated. There are a number of financial decisions that cannot be projected during the development of this data, including changes in the tax rate, the impact of grant awards, the use of technology and the impact of new service delivery strategies.



FIVE YEAR PROJECTION

	FY16	FY17	FY18	FY19	FY20
	YearTotal	YearTotal	YearTotal	YearTotal	YearTotal
	Request	Projected	Projected	Projected	Projected
	Stage 2	Stage 2	Stage 2	Stage 2	Stage 2
Expenditures:					
Personnel Services					
Full-Time Salaries	319,064,893	321,910,963	321,910,963	321,910,963	321,910,963
Holiday Salary Full Time	0	0	0	0	0
Vacation Leave	0	0	0	0	0
Bonus Leave	0	0	0	0	0
Sick Leave	0	0	0	0	0
Overtime	24,616,153	24,616,153	24,616,153	24,616,153	24,616,153
Holiday Fire/Police	10,741,035	10,741,035	10,741,035	10,741,035	10,741,035
Out of Rank Pay	1,901,990	1,901,990	1,901,990	1,901,990	1,901,990
Hazardous Duty Pay	469,977	469,977	469,977	469,977	469,977
College Incentive Pay	6,225,072	6,225,072	6,225,072	6,225,072	6,225,072
Longevity Pay	1,939,484	1,939,484	1,939,484	1,939,484	1,939,484
Shift Differential	806,444	806,444	806,444	806,444	806,444
Bonus Days	1,841,000	1,841,000	1,841,000	1,841,000	1,841,000
Retirement Benefits	5,195,772	5,195,772	5,195,772	5,195,772	5,195,772
Job Incentive	1,037,600	1,037,600	1,037,600	1,037,600	1,037,600
Required Special License Pay	52,950	52,950	52,950	52,950	52,950
Pension	16,035,023	16,035,023	16,035,023	16,035,023	16,035,023
Supplemental Pension	125,488	125,488	125,488	125,488	125,488
Social Security	412,199	412,199	412,199	412,199	412,199
Pension ARC Funding	29,870,570	35,870,570	41,870,570	47,870,570	53,870,570
Group Life Insurance	846,615	846,615	846,615	846,615	846,615
Unemployment	600,490	605,734	605,734	605,734	605,734
Medicare	4,785,273	4,827,168	4,827,168	4,827,168	4,827,168
Long Term Disability	863,712	871,393	871,393	871,393	871,393
EE New Premiums	0	0	0	0	0
Health Insurance - Basic	1,776,659	1,791,362	1,791,362	1,791,362	1,791,362
Health Insurance - Premier	41,210,333	41,580,192	41,580,192	41,580,192	41,580,192
Other Post Employment Benefits	4,636,376	4,676,020	4,676,020	4,676,020	4,676,020
Salaries - Part Time/Temporary	11,032,983	11,032,983	11,032,983	11,032,983	11,032,983
On the Job Injury	3,411,618	3,411,618	3,411,618	3,411,618	3,411,618
Tuition Reimbursement - New	490,000	490,000	490,000	490,000	490,000
Book Reimbursement - New	10,000	10,000	10,000	10,000	10,000
Payroll Reserve	1,155,477	1,155,477	1,155,477	1,155,477	1,155,477
Attrition	-15,842,797	-15,842,797	-15,842,797	-15,842,797	-15,842,797
Bonus Pay	0	0	0	0	0
Expense Recovery - Personnel	-14,351,427	-14,351,427	-14,351,427	-14,351,427	-14,351,427
Benefits Adjustments	-1,541,787	-1,541,787	-1,541,787	-1,541,787	-1,541,787
Personnel Services	459,419,175	468,744,271	474,744,271	480,744,271	486,744,271
Materials & Supplies					
City Hall Printing	250,000	250,000	250,000	250,000	250,000
City Hall Postage	1,100	1,100	1,100	1,100	1,100
Document Reproduction - City	2,500	2,500	2,500	2,500	2,500
City Storeroom Supplies	19,853	19,853	19,853	19,853	19,853
Facility Repair & Carpentry	177,736	177,736	177,736	177,736	177,736
City Shop Charges	6,146,728	6,146,728	6,146,728	6,146,728	6,146,728



FIVE YEAR PROJECTION

	FY16	FY17	FY18	FY19	FY20
	YearTotal	YearTotal	YearTotal	YearTotal	YearTotal
	Request	Projected	Projected	Projected	Projected
	Stage 2	Stage 2	Stage 2	Stage 2	Stage 2
Info Sys Comput/Off Mach	0	0	0	0	0
Info Sys Phone/Communication	3,374	3,374	3,374	3,374	3,374
City Shop Fuel	8,485,557	8,485,557	8,485,557	8,485,557	8,485,557
Outside Computer Services	1,640,023	1,640,023	1,640,023	1,640,023	1,640,023
City Computer Svc Equipment	1,461,347	1,461,347	1,461,347	1,461,347	1,461,347
Data/Word Processing Equipment	9,940	9,940	9,940	9,940	9,940
Data/Word Process Software	3,505,596	3,505,596	3,505,596	3,505,596	3,505,596
Pers Computer Software	4,220	4,220	4,220	4,220	4,220
City Telephone/Communications	544,099	544,099	544,099	544,099	544,099
Printing - Outside	333,710	333,710	333,710	333,710	333,710
Supplies - Outside	1,117,091	1,117,091	1,117,091	1,117,091	1,117,091
Food Expense	85,000	85,000	85,000	85,000	85,000
Hand Tools	111,484	111,484	111,484	111,484	111,484
Document Reproduction - Outside	2,058	2,058	2,058	2,058	2,058
Clothing	2,228,997	2,228,997	2,228,997	2,228,997	2,228,997
Household Supplies	718,449	718,449	718,449	718,449	718,449
Ammunition & Explosives	745,191	745,191	745,191	745,191	745,191
Safety Equipment	762,032	762,032	762,032	762,032	762,032
Drafting/Photo Supplies	36,169	36,169	36,169	36,169	36,169
Medical Supplies	2,193,060	2,193,060	2,193,060	2,193,060	2,193,060
Athletic/Recreational Supplies	77,400	77,400	77,400	77,400	77,400
Outside Postage	709,168	709,168	709,168	709,168	709,168
Asphalt Products	5,059,250	5,059,250	5,059,250	5,059,250	5,059,250
Lumber & Wood Products	17,000	17,000	17,000	17,000	17,000
Paints Oils & Glass	323,000	323,000	323,000	323,000	323,000
Steel & Iron Products	95,000	95,000	95,000	95,000	95,000
Pipe Fittings & Castings	287,000	287,000	287,000	287,000	287,000
Lime Cement & Gravel	60,000	60,000	60,000	60,000	60,000
Chemicals	235,426	235,426	235,426	235,426	235,426
Materials and Supplies	3,207,293	3,207,293	3,207,293	3,207,293	3,207,293
Miscellaneous Expense	69,700	69,700	69,700	69,700	69,700
Panelization	0	0	0	0	0
Library Books	1,289,290	1,289,290	1,289,290	1,289,290	1,289,290
Library Microforms	0	0	0	0	0
Operation Police Canine	60,867	60,867	60,867	60,867	60,867
Operation Police DUI Unit	80,000	80,000	80,000	80,000	80,000
Operation Police Traffic Unit	80,000	80,000	80,000	80,000	80,000
Operation Police Mounted	69,200	69,200	69,200	69,200	69,200
Operation Police TACT	100,101	100,101	100,101	100,101	100,101
Maintenance Traffic Signal System	4,000	4,000	4,000	4,000	4,000
Repair/Oper Air Raid System	0	0	0	0	0
Operation Police Aircraft	671,432	671,432	671,432	671,432	671,432
Outside Vehicle Repair	3,084,840	3,084,840	3,084,840	3,084,840	3,084,840
Outside Equipment Repair/ Maintenance	2,101,618	2,101,618	2,101,618	2,101,618	2,101,618
Facilities Structure Repair - Outside	228,048	228,048	228,048	228,048	228,048
Horticulture	10,000	10,000	10,000	10,000	10,000
Internal Repairs and Maintenance	471,017	471,017	471,017	471,017	471,017
Special Investigations	427,325	427,325	427,325	427,325	427,325



FIVE YEAR PROJECTION

	FY16	FY17	FY18	FY19	FY20
	YearTotal	YearTotal	YearTotal	YearTotal	YearTotal
	Request	Projected	Projected	Projected	Projected
	Stage 2	Stage 2	Stage 2	Stage 2	Stage 2
Legal Services/Court Cost	2,692,384	2,692,384	2,692,384	2,692,384	2,692,384
Medical/Dental/Vetinary	692,664	692,664	692,664	692,664	692,664
Legal Contingency	75,000	75,000	75,000	75,000	75,000
Accounting/Auditing/Cons	362,631	362,631	362,631	362,631	362,631
Advertising/Publication	599,092	599,092	599,092	599,092	599,092
Outside Phone/Communications	3,053,636	3,053,636	3,053,636	3,053,636	3,053,636
Janitorial Services	1,363,692	1,363,692	1,363,692	1,363,692	1,363,692
Security	1,336,254	1,336,254	1,336,254	1,336,254	1,336,254
Asset Amortization Payment	0	0	0	0	0
Weed Control/Chemical Service	90,442	90,442	90,442	90,442	90,442
Seminars/Training/Education	451,722	451,722	451,722	451,722	451,722
Fixed Charges	1,250,000	1,250,000	1,250,000	1,250,000	1,250,000
Misc Professional Services	39,980,690	39,980,690	39,980,690	39,980,690	39,980,690
Technical Services	0	0	0	0	0
Employee Activities	0	0	0	0	0
Rewards and Recognition	31,000	31,000	31,000	31,000	31,000
Staff Development	2,000	2,000	2,000	2,000	2,000
Textbooks	53,300	53,300	53,300	53,300	53,300
Travel Expense	479,576	479,576	479,576	479,576	479,576
Unreported Travel	3,496	3,496	3,496	3,496	3,496
Relocation Expense	300,000	300,000	300,000	300,000	300,000
Auto Allowance	837	837	837	837	837
Outside Fuel	43,934	43,934	43,934	43,934	43,934
Mileage	270,633	270,633	270,633	270,633	270,633
Utilities	11,045,540	11,045,540	11,045,540	11,045,540	11,045,540
Sewer Fees	1,745,240	1,745,240	1,745,240	1,745,240	1,745,240
Wonders Materials	0	0	0	0	0
Tower Lease Expense - Library	36,700	36,700	36,700	36,700	36,700
WYPL Supplies & Printing Expense - Library	0	0	0	0	0
WYPL Studio Facilities Expense - Library	0	0	0	0	0
WYPL Administrative Cost - Library	0	0	0	0	0
WYPL Arkansas Tower Expense - Library	30,000	30,000	30,000	30,000	30,000
Friends of the Library Expense - Library	0	0	0	0	0
Photography	500	500	500	500	500
Total Quality Management	300	300	300	300	300
Hazardous Materials Clean-up	0	0	0	0	0
Demolitions	3,000,000	3,000,000	3,000,000	3,000,000	3,000,000
Insurance	5,113,866	5,113,866	5,113,866	5,113,866	5,113,866
Claims	1,140,252	1,140,252	1,140,252	1,140,252	1,140,252
Lawsuits	2,828,774	2,828,774	2,828,774	2,828,774	2,828,774
Dues/Memberships/Periodicals	259,198	259,198	259,198	259,198	259,198
Rent	2,399,268	2,399,268	2,399,268	2,399,268	2,399,268
Radio Trunking Lease	2,000	2,000	2,000	2,000	2,000
Misc Services and Charges	2,942,259	2,942,259	2,942,259	2,942,259	2,942,259
Urban Art Maintenance	10,000	10,000	10,000	10,000	10,000
VIP Gifts	0	0	0	0	0
Hotel	1,000	1,000	1,000	1,000	1,000



FIVE YEAR PROJECTION

	FY16	FY17	FY18	FY19	FY20
	YearTotal	YearTotal	YearTotal	YearTotal	YearTotal
	Request	Projected	Projected	Projected	Projected
	Stage 2	Stage 2	Stage 2	Stage 2	Stage 2
Minor Equipment	86,650	86,650	86,650	86,650	86,650
Equipment Rental	2,277,771	2,277,771	2,277,771	2,277,771	2,277,771
Catering	17,000	17,000	17,000	17,000	17,000
Expense Recovery - Telephones	-682,664	-682,664	-682,664	-682,664	-682,664
Expense Recovery - M & S	-12,549,460	-12,549,460	-12,549,460	-12,549,460	-12,549,460
Materials and Supplies	122,240,465	122,240,465	122,240,465	122,240,465	122,240,465
Furniture/Furnishings	190,500	190,500	190,500	190,500	190,500
Prod/Constr/Maint Equipment	44,000	44,000	44,000	44,000	44,000
Equipment	217,000	217,000	217,000	217,000	217,000
Capital Outlay	451,500	451,500	451,500	451,500	451,500
Payment To Subgrantees	326,725	326,725	326,725	326,725	326,725
Aging Commisison of the Mid-South	143,906	143,906	143,906	143,906	143,906
Elections	900,000	900,000	900,000	900,000	900,000
MIFA General Assistance	669,218	669,218	669,218	669,218	669,218
Africa In April	50,000	50,000	50,000	50,000	50,000
Section 108 - Court Square	746,430	746,430	746,430	746,430	746,430
Pyramid	0	0	0	0	0
Shelby County Assessor	600,000	600,000	600,000	600,000	600,000
Business & Economic Development Grants	61,377	61,377	61,377	61,377	61,377
Community Initiatives Grants for Non-Profits	192,467	192,467	192,467	192,467	192,467
Community Development Grants	42,614	42,614	42,614	42,614	42,614
Facility Management Program Expense	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Economic Development	0	0	0	0	0
Launch Memphis	25,000	25,000	25,000	25,000	25,000
Memphis Film & Tape Commission	175,000	175,000	175,000	175,000	175,000
Homeless Initiative	332,500	332,500	332,500	332,500	332,500
Pensioners Insurance	15,986,448	15,986,448	15,986,448	15,986,448	15,986,448
Downpayment Assist/City	192,930	192,930	192,930	192,930	192,930
Disaster Recovery Relief	250,000	250,000	250,000	250,000	250,000
Planning & Development	1,500,000	1,500,000	1,500,000	1,500,000	1,500,000
Death Benefits	0	0	0	0	0
Riverfront Development	2,974,000	2,974,000	2,974,000	2,974,000	2,974,000
Memphis Area Transit Authority	23,420,040	23,420,040	23,420,040	23,420,040	23,420,040
MLGW Citizen's Assistance - Grants	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Family Safety Center of Memphis and Shelby County	200,000	200,000	200,000	200,000	200,000
Chamber Foundation	0	0	0	0	0
RBC Training/Certification Program	4,650	4,650	4,650	4,650	4,650
EDGE	362,000	362,000	362,000	362,000	362,000
Human Services Grants	0	0	0	0	0
Rise Foundation	0	0	0	0	0
Social Services Administration	89,537	89,537	89,537	89,537	89,537
MHA/HCD Community Development Projects	501,546	501,546	501,546	501,546	501,546
Urban Art	130,000	130,000	130,000	130,000	130,000



FIVE YEAR PROJECTION

	FY16	FY17	FY18	FY19	FY20
	YearTotal	YearTotal	YearTotal	YearTotal	YearTotal
	Request	Projected	Projected	Projected	Projected
	Stage 2	Stage 2	Stage 2	Stage 2	Stage 2
Target Area Small Business Loan Fund	23,250	23,250	23,250	23,250	23,250
Sickle Cell Center Foundation	0	0	0	0	0
Juvenile Intervention and Faith-Based Follow Up (JIFF)	150,000	150,000	150,000	150,000	150,000
Middle Income Housing	0	0	0	0	0
Contr Assist Prog/Bonding	4,650	4,650	4,650	4,650	4,650
Black Business Association	200,000	200,000	200,000	200,000	200,000
Peabody Place - Section 108	1,737,668	1,737,668	1,737,668	1,737,668	1,737,668
MapSouth Inc.	46,300	46,300	46,300	46,300	46,300
MLGW Unclaimed Deposit Reserve	1,860	1,860	1,860	1,860	1,860
Convention Center	2,053,566	2,053,566	2,053,566	2,053,566	2,053,566
WIN Operational	95,000	95,000	95,000	95,000	95,000
Ambassador's Fellowship Pay	2,332,958	2,332,958	2,332,958	2,332,958	2,332,958
MORE Initiative	0	0	0	0	0
Innovation Delivery Team Grant - Wells Fargo	387,000	387,000	387,000	387,000	387,000
Memphis Mobile Market	0	0	0	0	0
Exchange Club	50,000	50,000	50,000	50,000	50,000
Rock and Soul Museum	0	0	0	0	0
Civil Rights Museum	0	0	0	0	0
Fire Museum	0	0	0	0	0
Lifeline to Success	100,000	100,000	100,000	100,000	100,000
Shelby County School Mixed Drink Proceeds	3,200,000	3,200,000	3,200,000	3,200,000	3,200,000
Cocaine Alcohol Awareness Program (CAAP)	0	0	0	0	0
2015 Shelby County School Settlement	1,333,335	1,333,335	1,333,335	1,333,335	1,333,335
Memphis Health Center	375,000	375,000	375,000	375,000	375,000
Serenity Recovery Centers	125,000	125,000	125,000	125,000	125,000
Pyramid - Section 108	0	0	0	0	0
Grants and Subsidies	64,091,975	64,091,975	64,091,975	64,091,975	64,091,975
Inventory Purchases	75,802	75,802	75,802	75,802	75,802
Food Inventory	267,037	267,037	267,037	267,037	267,037
Inventory	342,839	342,839	342,839	342,839	342,839
Investment Fee	0	0	0	0	0
Investment Fees	0	0	0	0	0
Bond Sale Expense	0	0	0	0	0
Bond Issue Costs	0	0	0	0	0
Credit Card Fees - Expense	65,828	65,828	65,828	65,828	65,828
Service Charges	65,828	65,828	65,828	65,828	65,828
Oper Tfr Out - Misc Grants Fund	24,200	24,200	24,200	24,200	24,200
Oper Tfr Out - CRA Program	2,739,130	2,739,130	2,739,130	2,739,130	2,739,130
Oper Tfr Out - Debt Service Fund	5,166,504	5,166,504	5,166,504	5,166,504	5,166,504
Oper Tfr Out - Healthcare Fund	0	0	0	0	0
Oper Tfr Out - OPEB Fund	3,513,552	3,513,552	3,513,552	3,513,552	3,513,552
Transfers Out	11,443,386	11,443,386	11,443,386	11,443,386	11,443,386
Depreciation - Purchased	0	0	0	0	0
Depreciation on Own Funds	0	0	0	0	0



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	FY16	FY17	FY18	FY19	FY20
	YearTotal	YearTotal	YearTotal	YearTotal	YearTotal
	Request	Projected	Projected	Projected	Projected
	Stage 2	Stage 2	Stage 2	Stage 2	Stage 2
Miscellaneous Expense	0	0	0	0	0
Misc Expense	0	0	0	0	0
Contribution To Fund Balance/RE	0	0	0	0	0
Contribution to Assigned Fund Balance	0	0	0	0	0
Contributed to Fund Balance	0	0	0	0	0
Total Expenditures	658,055,168	667,380,264	673,380,264	679,380,264	685,380,264
Revenue:					
Ad Valorem Tax - Current	244,000,000	246,440,000	248,904,400	251,393,444	253,907,378
Ad Valorem Tax - Current Sale of Receivables	8,500,000	8,500,000	8,500,000	8,500,000	8,500,000
Ad Valorem Tax Prior	6,000,000	6,000,000	6,000,000	6,000,000	6,000,000
Ad Valorem Tax - Prior One Time Assessment	0	0	0	0	0
Special Assessment Tax	558,000	558,000	558,000	558,000	558,000
Property Taxes Interest & Penalty	4,200,000	4,200,000	4,200,000	4,200,000	4,200,000
Bankruptcy Interest & Penalty	170,000	170,000	170,000	170,000	170,000
Interest & Penalty - Sale of Tax Rec	1,600,000	1,600,000	1,600,000	1,600,000	1,600,000
PILOT's	5,000,000	5,000,000	5,000,000	5,000,000	5,000,000
State Appointment TVA	7,600,000	7,600,000	7,600,000	7,600,000	7,600,000
Local Sales Tax	104,000,000	104,000,000	104,000,000	104,000,000	104,000,000
Beer Sales Tax	17,500,000	17,500,000	17,500,000	17,500,000	17,500,000
Alcoholic Beverage Inspection Fee	5,000,000	5,000,000	5,000,000	5,000,000	5,000,000
Mixed Drink Tax	6,400,000	6,400,000	6,400,000	6,400,000	6,400,000
Gross Rec Business Tax	10,000,000	10,100,000	10,201,000	10,303,010	10,406,040
Bank Excise Tax	400,000	400,000	400,000	400,000	400,000
Franchise Tax - Telephone	1,600,000	1,600,000	1,600,000	1,600,000	1,600,000
Cable TV Franchise Fees	4,450,000	4,450,000	4,450,000	4,450,000	4,450,000
Fiber Optic Franchise Fees	544,842	544,842	544,842	544,842	544,842
Misc Franchise Tax	750,000	750,000	750,000	750,000	750,000
Interest, Penalties & Commission	200,000	200,000	200,000	200,000	200,000
Business Tax Fees	900,000	900,000	900,000	900,000	900,000
Warrants and Levies	300	300	300	300	300
Misc Tax Recoveries	500,000	500,000	500,000	500,000	500,000
MLGW/Williams Pipeline	282,606	282,606	282,606	282,606	282,606
Local Taxes	430,155,748	432,695,748	435,261,148	437,852,202	440,469,166
State Professional Privilege Tax - Athletes	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
State Sales Tax	47,000,000	47,470,000	47,944,700	48,424,147	48,908,388
Telecommunication Sales Tax	60,000	60,000	60,000	60,000	60,000
State Income Tax	10,000,000	10,050,000	10,100,250	10,150,751	10,201,505
State Shared Beer Tax	315,000	315,000	315,000	315,000	315,000
Alcoholic Beverage Tax	300,000	300,000	300,000	300,000	300,000
Spec Petroleum Product Tax	1,400,000	1,400,000	1,400,000	1,400,000	1,400,000
State Taxes	60,075,000	60,595,000	61,119,950	61,649,898	62,184,893
Auto Registration Fee	10,500,000	10,500,000	10,500,000	10,500,000	10,500,000



FIVE YEAR PROJECTION

	FY16	FY17	FY18	FY19	FY20
	YearTotal	YearTotal	YearTotal	YearTotal	YearTotal
	Request	Projected	Projected	Projected	Projected
	Stage 2	Stage 2	Stage 2	Stage 2	Stage 2
Dog License	274,965	274,965	274,965	274,965	274,965
County Dog License Fee	83,568	83,568	83,568	83,568	83,568
Liquor By Ounce License	180,000	180,000	180,000	180,000	180,000
Taxi Drivers License	20,500	20,500	20,500	20,500	20,500
Gaminy Pub Amus Perm Fee	15,000	15,000	15,000	15,000	15,000
Wrecker Permit Fee	11,000	11,000	11,000	11,000	11,000
Misc Permits	100,000	100,000	100,000	100,000	100,000
Beer Application	60,000	60,000	60,000	60,000	60,000
Beer Permit Privilege Tax	140,000	140,000	140,000	140,000	140,000
Sidewalk Permit Fees	88,000	88,000	88,000	88,000	88,000
Licenses and Permits	11,473,033	11,473,033	11,473,033	11,473,033	11,473,033
Court Fees	6,400,000	6,400,000	6,400,000	6,400,000	6,400,000
Court Costs	6,800,000	6,800,000	6,800,000	6,800,000	6,800,000
Fines & Forfeitures	5,105,000	5,105,000	5,105,000	5,105,000	5,105,000
Seizures	50,000	50,000	50,000	50,000	50,000
Beer Board Fines	150,000	150,000	150,000	150,000	150,000
Arrest Fees	215,000	215,000	215,000	215,000	215,000
DUI BAC Fees	2,400	2,400	2,400	2,400	2,400
Sex Offender Registry Fees	262,368	262,368	262,368	262,368	262,368
Library Fines & Fees	500,000	500,000	500,000	500,000	500,000
Delinquent Collection Fees	100,000	100,000	100,000	100,000	100,000
Vacant Property Registration Fee	18,600	18,600	18,600	18,600	18,600
Fines and and Forfeitures	19,603,368	19,603,368	19,603,368	19,603,368	19,603,368
Subdivision Plan Inspection Fee	90,000	90,000	90,000	90,000	90,000
Weights/Measures Fees	0	0	0	0	0
Admissions - Museum Workshops	0	0	0	0	0
Admissions - General	0	0	0	0	0
Museum Planetarium Fee	0	0	0	0	0
Parking	543,000	543,000	543,000	543,000	543,000
Senior Citizen's Meals	82,000	82,000	82,000	82,000	82,000
Concessions	1,025,372	1,025,372	1,025,372	1,025,372	1,025,372
Golf Car Fees	1,072,659	1,072,659	1,072,659	1,072,659	1,072,659
Pro Shop Sales	178,361	178,361	178,361	178,361	178,361
Green Fees	1,670,314	1,670,314	1,670,314	1,670,314	1,670,314
Softball	91,000	91,000	91,000	91,000	91,000
Basketball	17,500	17,500	17,500	17,500	17,500
Football	1,000	1,000	1,000	1,000	1,000
Ballfield Permit	18,000	18,000	18,000	18,000	18,000
Class Fees	55,750	55,750	55,750	55,750	55,750
Day Camp Fees	320,220	320,220	320,220	320,220	320,220
Food Service Revenue	0	0	0	0	0
After School Camp	3,000	3,000	3,000	3,000	3,000
Parking Meters	800,000	800,000	800,000	800,000	800,000
Ambulance Service	20,000,000	20,000,000	20,000,000	20,000,000	20,000,000
Rental Fees	614,000	614,000	614,000	614,000	614,000
MLG&W Rent	2,400	2,400	2,400	2,400	2,400
Rent Of Land	174,130	174,130	174,130	174,130	174,130
Parking Lots	315,000	315,000	315,000	315,000	315,000
Easements & Encroachments	75,000	75,000	75,000	75,000	75,000
Tax Sales Attorney Fees	500,000	500,000	500,000	500,000	500,000



FIVE YEAR PROJECTION

	FY16	FY17	FY18	FY19	FY20
	YearTotal	YearTotal	YearTotal	YearTotal	YearTotal
	Request	Projected	Projected	Projected	Projected
	Stage 2	Stage 2	Stage 2	Stage 2	Stage 2
Street Cut Inspection Fee	250,000	250,000	250,000	250,000	250,000
Traffic Signals	200,000	200,000	200,000	200,000	200,000
Signs-Loading Zones	15,000	15,000	15,000	15,000	15,000
Arc Lights	4,000	4,000	4,000	4,000	4,000
Wrecker & Storage Charges	500,000	500,000	500,000	500,000	500,000
911 Emergency Services	0	0	0	0	0
Shelter Fees	181,239	181,239	181,239	181,239	181,239
Animal Vaccination	22,943	22,943	22,943	22,943	22,943
Admissions - School Groups	0	0	0	0	0
Admissions - Groups	0	0	0	0	0
Police Special Events	700,000	700,000	700,000	700,000	700,000
Outside Revenue	78,500	78,500	78,500	78,500	78,500
P & S Printing	0	0	0	0	0
Tow Fees	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Officers in the Schools	1,475	1,475	1,475	1,475	1,475
Charges for Services	30,601,863	30,601,863	30,601,863	30,601,863	30,601,863
Interest on Investments	115,000	115,000	115,000	115,000	115,000
Net Income/Investors	100,000	100,000	100,000	100,000	100,000
State Litigation Tax Commission	120,000	120,000	120,000	120,000	120,000
Use of Money and Property	335,000	335,000	335,000	335,000	335,000
Federal Grants - Others	117,197	117,197	117,197	117,197	117,197
Federal Grants	117,197	117,197	117,197	117,197	117,197
St TN Highway Maint Grant	830,362	830,362	830,362	830,362	830,362
St TN Interstate	800,000	800,000	800,000	800,000	800,000
State Reimbursements	0	0	0	0	0
TEMA Reimbursement	0	0	0	0	0
State Grants	1,630,362	1,630,362	1,630,362	1,630,362	1,630,362
International Airport	3,495,108	3,495,108	3,495,108	3,495,108	3,495,108
MHA	21,600	21,600	21,600	21,600	21,600
Intergovernmental Revenues	3,516,708	3,516,708	3,516,708	3,516,708	3,516,708
Miscellaneous Auctions	1,600,000	1,600,000	1,600,000	1,600,000	1,600,000
Sale Of Capital Assets	0	0	0	0	0
Local Shared Revenue	2,066,200	2,066,200	2,066,200	2,066,200	2,066,200
City Property Damage Reim	0	0	0	0	0
Anti-Neglect Enforcement Program	200,000	200,000	200,000	200,000	200,000
Property Insurance Recoveries	229,939	229,939	229,939	229,939	229,939
Rezoning Ordinance Publication Fees	10,000	10,000	10,000	10,000	10,000
Sale Of Reports	273,423	273,423	273,423	273,423	273,423
City of Bartlett	1,034,000	1,034,000	1,034,000	1,034,000	1,034,000
Miscellaneous Income	174,331	174,331	174,331	174,331	174,331
Sewer Fund Cost Allocation	1,075,000	1,075,000	1,075,000	1,075,000	1,075,000
Local Other Revenue	0	0	0	0	0
Court Reimbursement	0	0	0	0	0
Fire - Misc Collections	20,000	20,000	20,000	20,000	20,000
MLGW Reimbursement	0	0	0	0	0
Cash Overage/Shortage	30	30	30	30	30
Donated Revenue	0	0	0	0	0
Coca - Cola Sponsorship	65,000	65,000	65,000	65,000	65,000
Insurance Refund	0	0	0	0	0



FIVE YEAR PROJECTION

	FY16	FY17	FY18	FY19	FY20
	YearTotal	YearTotal	YearTotal	YearTotal	YearTotal
	Request	Projected	Projected	Projected	Projected
	Stage 2	Stage 2	Stage 2	Stage 2	Stage 2
Grant Revenue - Library	16,000	16,000	16,000	16,000	16,000
FNMA Service Fees	0	0	0	0	0
Donations for Rape Kits	0	0	0	0	0
Brigham Young	0	0	0	0	0
Miscellaneous Revenue	84,450	84,450	84,450	84,450	84,450
Misc. Library Revenue	0	0	0	0	0
Recovery Of Prior Year Expense	200,000	200,000	200,000	200,000	200,000
Other Revenues	7,048,373	7,048,373	7,048,373	7,048,373	7,048,373
Oper Tfr In - Capital Projects Fund_070400	0	0	0	0	0
In Lieu Of Taxes-MLGW	58,514,789	59,514,789	60,514,789	61,514,789	62,514,789
In Lieu Of Taxes-Sewer	4,600,000	4,600,000	4,600,000	4,600,000	4,600,000
Oper Tfr In - State Street Aid	14,800,000	14,800,000	14,800,000	14,800,000	14,800,000
Oper Tfr In - Misc Grants Fund	0	0	0	0	0
Oper Tfr In - New Arena Fund	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
Oper Tfr In - Sewer Operating/CIP	1,300,000	1,300,000	1,300,000	1,300,000	1,300,000
Oper Tfr In - Midtown Corridor	0	0	0	0	0
Transfers In	80,214,789	81,214,789	82,214,789	83,214,789	84,214,789
Contributed From Fund Balance	13,283,727	13,283,727	13,283,727	13,283,727	13,283,727
Contributed from Fund Balance	13,283,727	13,283,727	13,283,727	13,283,727	13,283,727
Total Revenues	658,055,168	662,115,168	666,205,518	670,326,520	674,478,479
Net Revenue	0	-5,265,096	-7,174,746	-9,053,744	-10,901,785

